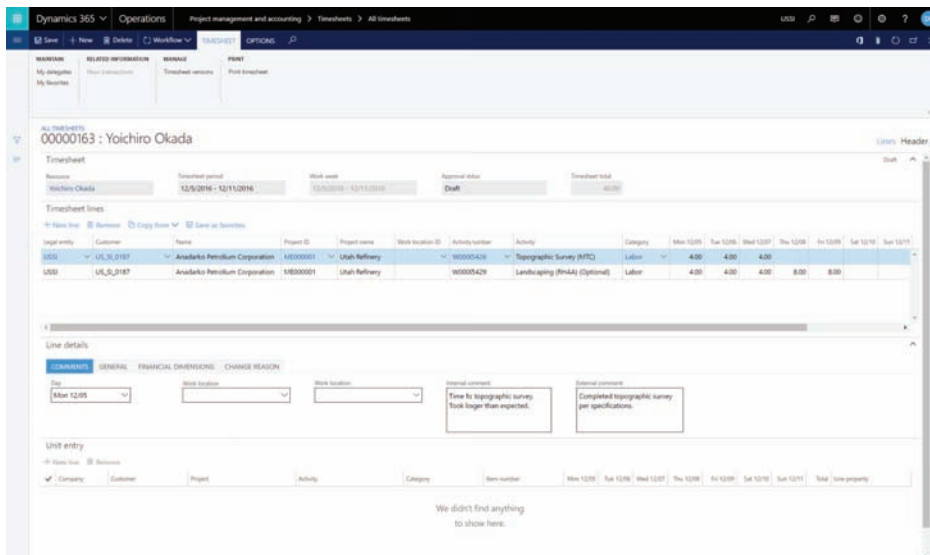


Microsoft Dynamics 365 for Finance and Operations Service Industries ERP Solution

Microsoft Dynamics 365 for Finance and Operations

Today's professional services organizations operate in a highly competitive and fast-paced environment. Ensuring proper management of financial resources, optimizing intellectual capital and resource management practices, and having the flexibility to meet unique client needs have never been more critical to a professional services firm's success.

The Microsoft Dynamics 365 for Finance and Operations Service Industries ERP software system was designed specifically to help professional services organizations integrate key financial, project, resource, and client management processes in order to streamline key project-related processes, improve visibility across the firm, and maximize project delivery success - all helping to set your firm apart from its competition.



Date	Customer	Project	Activity	Category	Min 12:00	Tue 12:00	Wed 12:07	Thu 12:08	Fri 12:09	Sat 12:10	Sun 12:11
12/9/2014	Anadarko Petroleum Corporation	14000001	Utah Refinery	Topographic Survey (MTC)	4:00	4:00	4:00				
12/9/2014	Anadarko Petroleum Corporation	14000001	Utah Refinery	Landlogging (PHAZ) (Optional)	4:00	4:00	4:00	8:00	8:00		

Integrated time and expense management capabilities in Microsoft Dynamics 365 for Finance and Operations help your firm streamline the time and billing process and accelerate cash flow.

Available for deployment either in the Microsoft Azure cloud or in your firm's data center, Microsoft Dynamics 365 for Finance and Operations is tightly integrated with the Microsoft technologies your firm already uses, including Microsoft Office, Microsoft SharePoint, and Power-BI.

In addition to helping your firm naturally leverage the investments you've already made with Microsoft, this integration maximizes employee productivity levels, removes complexity from your IT environment, and minimizes your IT Total Cost of Ownership (TCO). So you can focus on serving your customers and profitably growing your business, not on trying to integrate your disparate IT systems.

Projects+

Benefits

- ✓ **Connect your finances, projects, clients, and resources.** Streamline key project-related business processes, eliminate redundant and manual data entry, and drive standardization across your business by implementing a single integrated ERP software system
- ✓ **Gain insight into critical business information and trends.** Make informed decisions that optimize your firm's performance through the use of best-in-class business intelligence and reporting tools
- ✓ **Improve project execution.** Gain real-time access to project details for monitoring project profitability, avoiding cost overruns, and ensuring on-time, on-budget project delivery
- ✓ **Optimize resource management.** Effectively manage employee skills, maximize resource utilization, and ensure optimal resource allocations to help drive project success
- ✓ **Enhance project team collaboration.** Empower your project teams with integrated project collaboration sites, unified communications tools, and enterprise social networking

Features:

Comprehensive project lifecycle support

Manage all aspects of your client-facing projects, from business development through project execution and close-out, all in a single system.

Flexible project management capabilities

Address a wide variety of project management requirements through the use of flexible work breakdown structures (WBS), progress tracking, and project budget management.

Integrated resource planning and scheduling

Manage all aspects of your client-facing projects, from business development through project execution and close-out, all in a single system.

Configurable billing and revenue recognition rules

Easily configure your billing and revenue recognition rules to accommodate a variety of project styles, including Time & Materials, Fixed Fee, Cost Plus, and others.

Powerful billing features

Deliver timely and accurate invoices and accelerate cash flow through online invoice review and approval, configurable invoice formatting, and automated invoice backup document generation.

Detailed project inquiries and analysis

View project costs and budgets and analyze project profitability at any level of the project hierarchy using standard project reports, inquiries, and analytics.

Subcontractor Management

Maintain control over your subcontractors through subcontractor compliance tracking, purchase order and commitment tracking, pay-when-paid, and retainage features.

Web-based and mobile time and expense entry

Simplify time and expense entry with a modern web-based time and expense system that supports tablets and phones on all platforms and form factors (iOS, Android, and Windows).

Integrated project collaboration and document management

Improve project team communication and collaboration through the use of integrated Microsoft SharePoint project team sites for managing project documents, calendars, tasks, discussions, etc.

Robust financial management backend

Confidently manage your firm's finances with a powerful financial management and accounting platform that supports unlimited companies, currencies and reporting dimensions. Easily expand globally with multi-language and multi-statutory support.



Microsoft Partner

Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Application Development

Winner

Microsoft Partner

2017 Partner of the Year
Enterprise Resource Planning (ERP)
Award

2017/2018
INNER CIRCLE
for Microsoft Dynamics



Embedded business development capabilities

Integrate your business development and project execution activities with client relationship management (CRM), project lead and opportunity tracking, and project quoting capabilities.

Broad human capital management solution

Manage the full employee hire-to-retire lifecycle with an integrated HR system for recruiting, performance management, compensation management, and payroll processing.

Flexible workflow driven processes

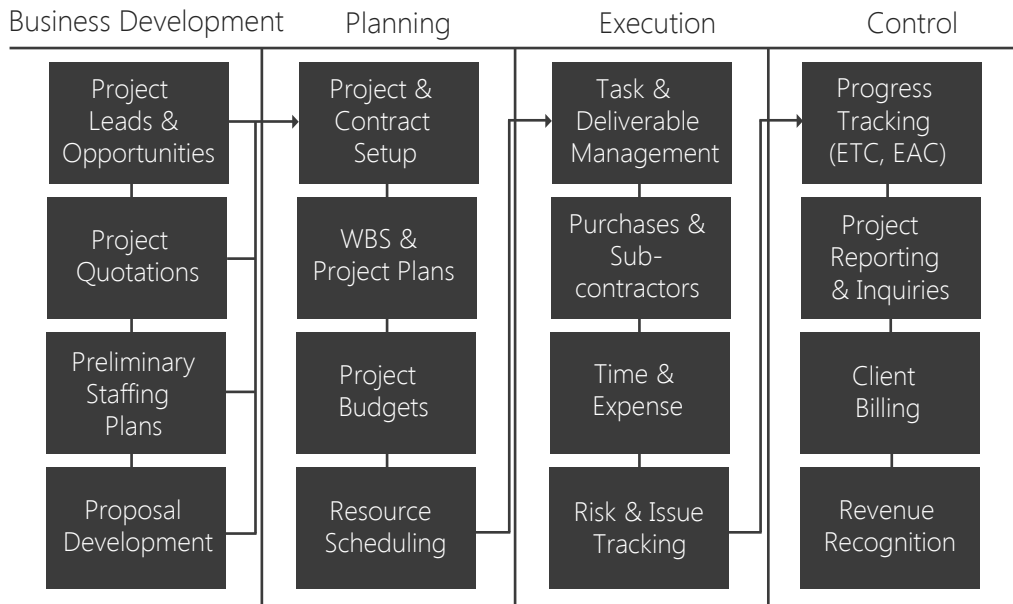
Streamline key processes and ensure proper controls with a powerful workflow engine for approving timesheets, expense reports, draft invoices, project quotations, and any other event.

Best-in-class Business Intelligence and Reporting

Take advantage of Microsoft's latest in-memory business intelligence technology, including PowerBI, to put critical real-time information in the hands of your decision makers.

Comprehensive Project Lifecycle Support

The Microsoft Dynamics 365 for Finance and Operations Service Industries solution provides comprehensive support for managing all aspects of your projects, including key processes within the business development, project planning and execution, and project control phases of the project lifecycle.



SAGlobal Microsoft Dynamics 365 for Finance and Operations Service Industries Solution


Microsoft Dynamics 365 for Finance and Operations provides a complete business management solution that helps professional services firms manage their finances, projects, clients, and resources all in a single integrated application.

 SAGlobal Service Industries Features	Advanced Project Quoting	Role-Based Resourcing	Advanced Pricing Scenarios	Enhanced Workflow Process
	Subcontractor Management	Advanced Billing	Project Manager Reports	Advanced Business Intelligence
 Core Project Lifecycle Features	Project Accounting	Work Breakdown Structures	Project Budgeting	Resource Scheduling
	Time Entry & Approvals	Expense Entry & Approvals	Billing	Revenue Recognition
 Best-in-class Cross Industry Features	Financials	Business Development (CRM)	Inventory & Equipment	Procurement
	Global Financial Management	HR & Payroll	Internal Controls	BI & Reporting



 Let's talk

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